

PROGRAMME CONTENT

First Semester		Second Semester	
<i>Course</i>	<i>Credits</i>	<i>Course</i>	<i>Credits</i>
Preparatory Mathematics	0	Business Statistics	2
Quantitative Methods in Management	2	Management Accounting	2
Operations Research	3	Financial Management	4
Management Processes & Organisational Behaviour	4	Business Environment	2
Managerial Economics I	2	Human Resource Management	3
Managerial Economics II	2	Management Information Systems	3
Computer Applications in Management	2	Marketing Management II	3
Business Communication	3	Operations Management I	3
Financial Accounting	3	Operations Management II	2
Marketing Management I	3	Technology Management	3
Total Credits	24	Total Credits	27
Third Semester		Fourth Semester	
Strategic Management	3	6 Courses in Area of Specialization / Open Electives (3 Credits Each)	18
Legal Aspects of Business	2	Project Work	6
Computer Systems II	2		
Summer Training	2		
6 Courses in Area of Specialization / Open Electives (3 Credits Each)	18		
Total Credits	27	Total Credits	24

LIST OF ELECTIVES

A. Marketing	B. Finance
Consumer Behavior Analysis	Working Capital Management
Sales & Distribution Management	Security Analysis & Portfolio Management
International Marketing	Taxation & Tax Planning
Advanced Marketing Research	Quantitative Analysis in Financial Management
Advertising Management	Indian Financial System
Industrial Marketing Management	International Financial Management
Service Marketing	Financial Management Control Systems
Internet Marketing	Merchant Banking & Financial Services
Product Management	Electronic Commerce
C. Information Technology	D. Operations Management
Database Design & Data Management	Supply Chain & Logistics Management
Object Oriented Programming	Project Management
Distributed Computing & Managing Networks	Systems Reliability, Safety & Maintenance Management
Management of Information Technology	Manufacturing Strategy
Software Engineering & Management	Operations Planning & Control Systems
Design of Online Systems	Quality Management
Decision Support & Expert Systems	Computer Integrated Manufacturing Systems
Electronic Commerce	Productivity Management
E. Open Electives	
Management of Self & Interpersonal Dynamics	Managing Innovation & Creativity
Industrial Waste Management	Organisation Development
Entrepreneurship Development	Labour Legislation & Industrial Relations
Management of Large Systems	Career Planning & Performance
Environment Management	International Business
Management of Change	Knowledge Management

- a) The complete programme entails a total of 102 course credits including 36 credits in the two areas of specialization & open electives.
- b) Specialisation in two disciplines is mandatory. To specialise in a discipline, a student has to earn a minimum of 12 credits (four courses of 3 credits each).

- c) In addition to the electives in the areas of specialisation, every student has to take a minimum of three open electives, which may include courses offered in other disciplines / departments.
- d) Elective courses to be offered in a particular semester are decided on the basis of students' feedback and resource availability.

FACULTY

Core Faculty

- Prof. Vinay K. Nangia, Ph.D., MBM, (Prof. & Head)
- Prof. J. P. Singh, Ph.D., M.Sc. (Phy. & Maths.), FCA, FCS, AICWA, AMIE, LL.B., Dip. Op. Res.
- Dr. Anil K. Sharma, Ph.D., M.Phil.(Gold Medal), M.Com.
- Dr. Zillur Rahman, Ph.D., MBA.
- Dr. Santosh Rangnekar, Ph.D., MBA, LLB, PG Dip. PM & IR
- Dr. Rajat Agarwal, Ph.D., MBA, B.Sc. Engg. (Mech.)
- Dr. Vinay Sharma, Ph.D., MBA

Joint Faculty

- Prof. Renu Rastogi (Humanities & Social Sciences)
- Prof. Pradeep Kumar (Mechanical & Industrial Engineering)
- Prof. T. R. Gulati (Mathematics)

Institute Faculty

- Prof. Harsh Sinvhal, Department of Earth Sciences
- Dr. Nagendra Kumar, Department of Humanities and Social Sciences
- Dr. Babita Sinha, Department of Humanities and Social Sciences

Guest Faculty (In the last one year)

- Mr. Sharat Hangal, egestalt
- Prof J.L. Gaindhar, formerly with IIT Roorkee
- Mr. Pulkit Trivedi, Intel Technologies
- Mr. Pankaj Sinha, Coca Cola India
- Mr. Vivek Kumar, FORE School of Management
- Mr. Vimal Kishore, Chartered Accountant
- Mr. Loveneesh Chanana, IBM
- Mr. G. Pahawane, IBM
- Mr. Kamalendu Bali, IBM
- Prof. O.P. Wali, IIFT, Delhi
- Mr. G.J. Kulkarni, Humanitics
- Dr. V.J. Sebastian, IMT Ghaziabad

PLACEMENT

IIT Roorkee has a proven track record of placing its students in the best of organizations. Students' Placement Committee under the guidance of concerned faculty member and HOD in association with the Professor-in-Charge, Training Placement and Industrial Liaison of the Institute is responsible for establishing contact with various organizations. The Placement Team of the Department arranges interviews for students on the campus by the prospective employers, and monitors on-job training. Selection teams from a number of Private and Public Sector and Government companies visit the Institute annually for 'On-Campus Recruitment' and a majority of students get proper and satisfying placement. The placement for 2008 batch was almost completed within record time of two days where, majority of students got handsome packages and challenging job profiles.

Our major Recruiters in the past:

Infosys	Newgen	WNS Global Services
Satyam	Bristlecone	BPCL
TCS	TNS Global	IBP Ltd.
HCL Technologies	Genpact	DCM Shriram Consolidated
IBM	Balmer Lawrie & Co.	Eicher
Hewlett Packard	Bajaj Auto	India Bulls
HCL Comnet	Osram	ISPAT
Kotak Mahindra Bank	SBI Capital Markets Ltd.	Market RX
KPMG	Sonalika Tractors	Cognizant Technologies
Punjab National Bank	State Bank of India	Oriental Bank of Commerce
Bank of Baroda	Industrial Development Bank of India	Small Industries Development Bank of India

RESEARCH & DOCTORAL PROGRAMME

In addition to the MBA programme, the Department has facilities for Doctoral research for aspiring and meritorious students both under full time and part time modes. Fellowships are available in line with the Institute norms. Faculty members are actively engaged in research in the contemporary areas of management science like Corporate Restructuring, Accounting Systems, Financial Regulations, Business Excellence, Emerging Markets, Financial Derivatives, Risk Management, Portfolio Theory, etc.

CONSULTANCY AND SPONSORED RESEARCH

The Department is actively engaged in consultancy and sponsored research for Central Government, State Governments and various private sector organizations. MDPs and FDPs are frequently organized/conducted by the faculty members of the Department. The Department of Information Technology under the Ministry of Communications and Information Technology, Government of India, has awarded a project titled "National Competitiveness in the Knowledge Economy" with an outlay of Rs. 4.95 crores, to be executed over a period of three years. The project is in a collaborative mode involving four institutions.

ELIGIBILITY & SELECTION CRITERIA

Candidates with Bachelor's degree in any discipline of Engineering / Technology or its equivalent or a Master's degree in any discipline from a recognized Institute/University with at least 60% marks for General & OBC category candidates and 55% marks for SC/ST/PD category candidates in aggregate or CGPA of 6.00 on a 10 point scale for General & OBC category candidates and 5.50 on a 10 point scale for SC/ST/PD category candidates are eligible to apply. Final year students appearing in the above degree programmes are also eligible to apply. Such candidates, if selected, will be admitted provisionally, provided they complete all requirements before the date of registration and produce proof of passing the qualifying degree with requisite percentage of marks or CGPA by 30th-September, 2010. Selection criteria include Performance in JMET, Group Discussions and Personal Interview and Work Experience.

PROGRAMME TUITION FEE*

For Regular Students	Rs.35,000 per semester
For Sponsored Students	Rs.60,000 per semester
For International Students	As may be decided by the Institute

The above fee does not include security, mess charges, mess security, etc. and other Institute fees and charges.

*The above fees are subject to change and the exact amount payable by the students at the time of admission shall be communicated in the invitation letter for counseling / registration.

HOW TO APPLY

After qualifying in the JMET 2010, the following procedure is required to be completed by the candidates interested in seeking admission to the IIT Roorkee, Master of Business Administration Programme.

Step 1 : Send your request for an Application Form on a plain paper along with a self addressed A4 envelope to the Chairman, PG Admission Office, Indian Institute of Technology Roorkee, Roorkee-247 667. Request for an application form will be entertained in January 2010. The application form may also be downloaded from the Institute website, <http://www.iitr.ac.in>

Step 2 : Obtain a demand draft for Rs. 500.00 (Rs.250.00 for SC/ST/PD candidates) made in favour of "The Chairman, PG Admission, Indian Institute of Technology Roorkee", payable at Roorkee. Fill in the details of this draft on the Application Form as specified.

Step 3 : Send the Application Form, duly filled in and signed, along with the requisite demand draft to:

The Chairman
PG Admission Office
Indian Institute of Technology Roorkee
Roorkee - 247 667

Do not send this application to the GATE Office. Also, if you are sending applications to more than one participating institute of the JMET, make sure you send the correct form and Demand Draft to the correct Institute.

THE LAST DATE OF RECEIVING COMPLETED APPLICATIONS FOR ADMISSION TO THE MBA PROGRAMME (2010 - 2012) AT THE PG ADMISSION OFFICE, IIT ROORKEE IS

29th January, 2010.

Any correspondence relating to the admissions may be addressed to:

The Chairman

PG Admission Office

Indian Institute of Technology Roorkee

Roorkee - 247 667

Phone: 01332 - 285875 Fax: 01332 - 285874

Website: <http://www.iitr.ac.in>

Applicants may note that Group Discussion / Interviews will be conducted during February / March / April 2010. Candidates short listed for GD / interview will be intimated by registered post / courier. Individual regret letters will not be sent to applicants who are not called for GD / interview.